

People. Leadership. Results.



Can Emotional Intelligence be Increased?:

With the research that has been done over the last years, there is overwhelming proof that employees at any age can raise their emotional intelligence. While changing habits and behaviours is not an overnight task, it can be accomplished with specific Coaching and Development. Organizations that want to instill an 'Emotionally Intelligent Culture' can also have their company assessed, benchmarked, and developed to become highly emotionally competent companies.

Assessment Partner:



Emotional Intelligence

Products & Services

Fulcrum's partnership with TalentSmart allows us to offer everything you need to develop an emotionally intelligent workforce - from books, to selection tools, to the leading emotional intelligence assessments. Our services include emotional intelligence in relation to succession planning, recruitment and selection, emotional intelligence certification, emotional intelligence training and coaching, organizational assessment training and surveys. Join these things with Fulcrum's expertise in executive coaching and executive team development, strategic planning, and leadership development and we have our formula for dramatically increasing individual, team, and whole organization performance.

Specifically, in Emotional Intelligence we offer everything you need to develop an emotionally intelligent workforce.

PRODUCTS

Emotional Intelligence Quick Book

Provides a practical and compelling look at the other side of smart, without the filler. Each copy includes a FREE code to take the best selling Emotional Intelligence Appraisal™ test online.

BRAINS!

No more boring training videos! Teach EQ to your group using Hollywood movies, TV, and historical events that bring this skill to life. Next time you make a presentation on emotional intelligence make an impact!

Emotional Intelligence PowerPoint® - 2006

A complete presentation on EQ featuring Hollywood movies and real world events that play right from your slides!

Emotional Intelligence Appraisal™

Test all four EQ skills quickly and accurately. Results include a complete e-learning program customized to your unique profile.

Emotional Intelligence Appraisal™ - MR Edition

A complete 360 assessment where you control the process. It's a snap and you get the results and e-Learning at the click of a button.

Emotional Intelligence Appraisal™ - Team Edition

Breakthrough survey measures the emotional intelligence of an entire group and delivers a 6-month e-learning program the team shares.

Emotional Intelligence Interview Guide™

Hiring for emotional intelligence has never been so easy. Good thing, since research shows 23% of new hires don't last because they lack EQ. Studies worldwide show, across all job types, that EQ is the strongest predictor of on the job success.



Consider the example of customer service employees that can really handle difficult or irate customers.

What about salespeople that can easily and quickly build trust with customers and develop long term relationships? How valuable are executives that are able to effectively manage themselves, motivate others around them, and rally a team?

About Us

The Fulcrum Group is an established and proven executive coaching, consulting, and training company that helps organizations improve their leaders and achieve optimal business productivity.

Contact Us:

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LEADERSHIP ASSESSMENTS

Good or Great Test

Good to Great is the definitive guide to success, and now you can test yourself to learn if you're living the message from Jim Collins' book.

DISC Assessment

DISC is the #1 personality profile, with more than 40 million people who've discovered their strengths.

Preferred Leader Assessment

Ken Blanchard's books have helped more than 20 million worldwide discover effective leadership, but how can any manager know her ability in what Ken teaches?

360 Degree Refined

Measures a leader's skill in the 22 Core and Adaptive leadership competencies most critical for job performance. Leaders rate themselves and receive ratings from their peers, supervisor(s), subordinates and others (such as customers).

Boss Feedback

Good supervisory skills are important to any manager, from a line supervisor to the CEO. Subordinates look to their boss for the guidance and support they need to perform.

SERVICES

Succession Planning

Develop pools of broadly qualified replacements. Provide cross-boundary and sequential assignments to build depth sooner in people's careers.

Recruitment and Selection

Use proven strategies for identifying, attracting, and selecting the talent you need to drive your organization's success.

Emotional Intelligence Certification

Get certified in the most dynamic emotional intelligence program available.

Emotional Intelligence Training and Coaching

Have TalentSmart trainers deliver a program in the skill that matters 2 to 1 over any other on the job. Or get certified to own and deliver the program yourself.

Organization Assessment and Employee Opinion Surveys

Link your staffing strategies to your business strategy. Plan who, what and how many you'll need tomorrow and start taking the actions that matter today.

Contact Us at 1.866.807.8305 or email us to discuss what you can do to acquire, develop, and retain your best talent.